

WILLIAM CROONENBERGHS

Brussels, Belgium

(+32) 494904903 | william.croonenberghs@gmail.com

<https://www.linkedin.com/in/william-croonenberghs/>



EDUCATION

KU LEUVEN

Postgraduate in Real Estate Management

LEUVEN, BELGIUM

JAN. 2020 – DEC 2020

- Multidisciplinary insight into the various areas of real estate: financial, legal and construction engineering aspects, real estate management, development and operation

IE BUSINESS SCHOOL

Master in Management

MADRID, SPAIN

SEPT. 2017 – JULY 2018

- Specialization in International Business and Advanced Finance
- Master dissertation: The long term economic viability of Aston Martin
- President of MiM Ambassadors program

ANTWERP UNIVERSITY

Bachelor of Business Engineering

ANTWERP, BELGIUM

SEPT. 2014 – JULY 2017

- Bachelor dissertation: The economic potential of landfill mining
- Specialization in Business Administration and Finance

PROFESSIONAL EXPERIENCE

ION

Business Development Consultant

BRUSSELS, BELGIUM

JAN. 2021 – NOW

- Source for and report to a €150 million+ equity fund for developments and investments in residential and commercial real estate.
- Structure and analyze transactions with a focus on financial, urban, legal and technical aspects and coordinate the due diligence.
- Launched the Luxembourg office and implemented the local practices (fiscal, urban and legal) into the company.
- Acquired 7 projects with a total exit value of €250 million+ through asset and share deals within Belgium and Luxembourg.

CBRE

Account Manager (ex-Management Trainee)

BRUSSELS, BELGIUM

SEPT. 2018 – DEC. 2020

- Rotated for one year between four different departments; gathered experience in real estate valuation, transaction, consulting and investments.
- Commercialized and prepared real estate transactions (€100 million+) to various types of buyers and investors; concluded several deals in different types of asset classes.
- Evaluate real estate portfolios of large Belgian REITs.

UBEREATS

Partnerships & Business Developer

ANTWERP, BELGIUM

AUG. 2017 – SEPT. 2017

- Co-launched UberEATS in Antwerp; activated application with 70+ restaurants after the first month of sales.
- Conducted training program for 2 incoming sales representatives; boosted sales by 50% and increased both number of restaurants signed and deliverers.

EUROPEAN COMMISSION

Assistant of EU/WWF Missionaries

KINSHASA, DR CONGO

SEPT. 2016 – OCT. 2016

- Conducted research project “how to stimulate local economies” by interviewing 10 different key local populations with surveys and observational research; provided inputs to improve interview process.
- Analyzed how to preserve the Salonga National Park by creating local employment to prevent poaching and deforestation;

LANGUAGES

Dutch (Native); **French** (Native); **English** (Advanced, 106/120 TOEFL)

OTHER INTERESTING INFORMATION

- Hockey team captain for 5+ years
- **Social project:** Taught mathematics and physics courses to 16+ years old students at secondary School (Yema-Yema organization), educated and re-establish street children of 6-12 years old (Ndako Ya Biso organization).
- **IT skills:** Microsoft Office (Outlook, Word, Excel and PowerPoint), Adobe Indesign, Statistical software (SAS, JMP and SPSS)
- **Hobbies:** Cooking, hockey, tennis, golf, kitesurf, skiing, squash, backpacking (Thailand, Philippines, Indonesia, Sri Lanka, Mexico, South Africa, Spain, USA, Eastern Europe)